

# NEW YORK POST

## Retail Recap

*January 15, 2012*

By James Covert

Where are all the wunderkinder in retail, those plucky upstarts that have seen big growth spurts despite the economy's tough tests? Tomorrow, a few — including top execs from Gilt Groupe, Under Armour and Whole Foods — will be hashing through their successes and failures at Financo's annual retail seminar.

"This year, we looked for new, exciting companies that weren't around 10 years ago, or that have seen significant growth in last 10 years," Financo Chairman Gilbert Harrison told OTM.

Featured trailblazers will include Christopher Burch who, having co-founded the wildly successful Tory Burch label with its namesake designer — his ex-wife — is now courting controversy with a new venture.

Above all, the cocktail gathering serves as a warm-up for deal-makers in the fashion and consumer niches. "People are trying to find brands with international potential and growth," says Financo CEO Colin Welch, adding that he's particularly optimistic there will be a rash of deals in the health and beauty niches. "Absent any shocks to the system, the markets appear to be cooperating."